

## Why should you join Foodbuy?

To save money on what you need for your business, gather essential data to help you streamline your buying process and identify new ways to optimize your supply chain. Foodbuy leverages our \$2B+ purchasing power and works with 400 manufacturers to provide optimum purchasing and flexibility. With no membership fees, no contract terms and an expert account management team we are ready to get to work to improve your business results.

## How does the Foodbuy procurement program work?

With no change to your distribution agreements or your current purchasing behaviour, Foodbuy will receive data directly from your distributors to calculate your eligible rebates. Your purchasing data is also assessed to optimize products to help increase rebates and save on food costs.

## What Broadline Distributor partners does Foodbuy work with in Ontario?

Foodbuy works with a wide range of national and regional broadline Distribution partners.

## What types of businesses does Foodbuy work with?

Businesses of every size in any sector, from small independent operators to large multi-unit chains. Our members include restaurants, hotels, golf and country clubs, camps, casinos and entertainment venues, healthcare operations, educational facilities, airline caterers and more. Foodbuy provides procurement services for food, non-food, technology, staffing, as well as facilities maintenance and groundskeeping products and services.

## What if I have an existing deal with a manufacturer?

We will work directly with you to review your manufacturer deals to determine what is the most beneficial path. Many Foodbuy members have direct deals with manufacturers. Upon account set-up the member can disclose their direct deals, and Foodbuy can exclude these or help manage the calculation of rebates.

## What makes Foodbuy different from other Group Purchasing Organizations (GPOs)?

Foodbuy is the largest GPO in Canada and North America, meaning our members benefit from our scale to save more money, receive the highest level of support and receive enhanced data and insights from our platforms and tools. Foodbuy provides tailored reporting, transparency, a monthly rebate cheque, proactive dedicated account management and the largest pool of food and non-food suppliers as well as programs with technology service suppliers, all with flexible and tailored programs.

## How do I get set up on the Foodbuy Program?

Reach out to ORHMA today and they will gather all the information and paperwork needed to become a Foodbuy member. Below are some key details that will be needed.

- Legal name
- Current GPO status or N/A
- GST/HST number
- Operation address
- Distributor account number(s)
- Supplier exclusions
- EFT information

## Partners:

